

West Maui Market Report Condo Sales | July 2016

| Status | District | Bldg Name | Unit | BR | BA | sqft Liv | List \$ | Sold \$ | \$/sqft | Sold Date | DOM | Sale Terms |
|--------|-----------|------------------------------|----------|----|----|----------|-------------|--------------------|------------|-----------|------|---------------|
| SOLD | Kaanapali | Honua Kai - Hoku Lani | 237 | 0 | 1 | 595 | \$699,000 | \$682,500 | \$1,147.06 | 7/26/2016 | 276 | Cash |
| SOLD | Kaanapali | Honua Kai - Hoku Lani | SR150 | 3 | 3 | 2,225 | \$2,450,000 | \$2,450,000 | \$1,101.12 | 7/8/2016 | 1 | Cash |
| SOLD | Kaanapali | Honua Kai - Konea | 221 | 0 | 1 | 580 | \$795,000 | \$775,000 | \$1,336.21 | 7/20/2016 | 34 | 1031 Exchange |
| SOLD | Kaanapali | Honua Kai - Konea | 708 | 1 | 1 | 945 | \$1,112,500 | \$1,112,500 | \$1,177.25 | 7/25/2016 | 53 | Conventional |
| SOLD | Kaanapali | International Colony Club II | 29 | 2 | 2 | 936 | \$480,000 | \$473,000 | \$505.34 | 7/21/2016 | 136 | Conventional |
| SOLD | Kaanapali | Kaanapali Alii | 3/1/1004 | 2 | 2 | 1,643 | \$1,725,000 | \$1,650,000 | \$1,004.26 | 7/22/2016 | 94 | Conventional |
| SOLD | Kaanapali | Kaanapali Royal | G102 | 2 | 2 | 1,580 | \$699,000 | \$650,000 | \$411.39 | 7/5/2016 | 180 | 1031 Exchange |
| SOLD | Kaanapali | Kaanapali Shores | 846 | 1 | 1 | 717 | \$595,000 | \$575,000 | \$801.95 | 7/1/2016 | 182 | Conventional |
| SOLD | Kaanapali | Kaanapali Shores | 720 | 1 | 1 | 806 | \$519,900 | \$500,000 | \$620.35 | 7/27/2016 | 355 | Cash |
| SOLD | Kaanapali | Kaanapali Shores | 625 | 2 | 2 | 964 | \$698,000 | \$680,000 | \$705.39 | 7/6/2016 | 275 | Cash |
| SOLD | Kaanapali | Kaanapali Shores | 652 | 2 | 2 | 964 | \$699,000 | \$635,000 | \$658.71 | 7/29/2016 | 1103 | Cash |
| SOLD | Kaanapali | Masters | 3602 | 1 | 1 | 943 | \$625,000 | \$600,000 | \$636.27 | 7/19/2016 | 261 | Conventional |
| SOLD | Kaanapali | Masters | 1905 | 2 | 2 | 1,516 | \$890,000 | \$850,000 | \$560.69 | 7/20/2016 | 201 | Conventional |
| SOLD | Kaanapali | Masters | 604 | 2 | 2 | 1,544 | \$1,150,000 | \$1,150,000 | \$744.82 | 7/20/2016 | 0 | Conventional |
| SOLD | Kaanapali | Maui Kaanapali Villas | A611 | 2 | 2 | 1,375 | \$1,000,000 | \$875,000 | \$636.36 | 7/26/2016 | 217 | Conventional |
| SOLD | Kaanapali | Vintage at Kaanapali | 22 | 3 | 3 | 2,022 | \$1,295,000 | \$1,250,000 | \$618.20 | 7/12/2016 | 302 | Conventional |
| SOLD | Kaanapali | Whaler I | 902 | 2 | 2 | 1,444 | \$2,550,000 | \$2,300,000 | \$1,592.80 | 7/15/2016 | 164 | Conventional |
| SOLD | Kaanapali | Whaler II | 1060 | 1 | 2 | 905 | \$1,195,000 | \$1,170,000 | \$1,292.82 | 7/21/2016 | 239 | Cash |
| SOLD | Kapalua | Kapalua Bay Villas II | 28-B1-2 | 2 | 3 | 1,447 | \$1,495,000 | \$1,400,000 | \$967.52 | 7/22/2016 | 212 | Conventional |
| SOLD | Kapalua | Kapalua Golf Villas | 24P7-8 | 2 | 2 | 1,411 | \$935,000 | \$920,000 | \$652.02 | 7/25/2016 | 252 | Cash |

Source: MLS records

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|--------|-------------------------|---------------------|-------|----|-----|----------|-------------|--------------------|------------|-----------|------|---------------|
| SOLD | Kapalua | Kapalua Ridge | 524 | 1 | 2 | 1,125 | \$665,000 | \$600,000 | \$533.33 | 7/7/2016 | 1300 | Conventional |
| SOLD | Kapalua | Kapalua Ridge | 815 | 1 | 2 | 1,162 | \$795,000 | \$775,000 | \$666.95 | 7/11/2016 | 124 | 1031 Exchange |
| SOLD | Kapalua | Montage Res Kap Bay | 5302 | 3 | 3.5 | 2,789 | \$3,850,000 | \$3,850,000 | \$1,380.42 | 7/29/2016 | 113 | Conventional |
| SOLD | Lahaina | Aina-nalu | I-101 | 2 | 2 | 846 | \$365,000 | \$355,000 | \$419.62 | 7/15/2016 | 88 | Cash |
| SOLD | Lahaina | Channel House | B101 | 1 | 1 | 542 | \$138,800 | \$138,000 | \$254.61 | 7/25/2016 | 66 | Cash |
| SOLD | Lahaina | Hoonanea at Lahaina | 518 | 2 | 2 | 919 | \$467,000 | \$440,000 | \$478.78 | 7/29/2016 | 81 | Conventional |
| SOLD | Lahaina | Puamana | 272-2 | 2 | 2.5 | 1,098 | \$1,500,000 | \$1,400,000 | \$1,275.05 | 7/29/2016 | 88 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Hale Ono Loa | 306 | 1 | 1 | 558 | \$372,000 | \$350,000 | \$627.24 | 7/28/2016 | 231 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Kahana Villa | A22 | 1 | 1 | 606 | \$249,000 | \$249,000 | \$410.89 | 7/13/2016 | 186 | Cash |
| SOLD | Napili/Kahana/Honokowai | Kaleialoha | 202 | 0 | 1 | 434 | \$265,000 | \$275,000 | \$633.64 | 7/14/2016 | 92 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Kaleialoha | 411 | 1 | 1 | 598 | \$459,000 | \$461,000 | \$770.90 | 7/14/2016 | 93 | Cash |
| SOLD | Napili/Kahana/Honokowai | Mahana | 718 | 1 | 1 | 820 | \$798,000 | \$760,000 | \$926.83 | 7/27/2016 | 250 | Cash |
| SOLD | Napili/Kahana/Honokowai | Makani Sands | 101 | 1 | 1.5 | 675 | \$499,000 | \$499,000 | \$739.26 | 7/6/2016 | 50 | Cash |
| SOLD | Napili/Kahana/Honokowai | Maui Lani Terraces | B101 | 2 | 1 | 705 | \$329,000 | \$306,000 | \$434.04 | 7/28/2016 | 140 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Napili Point I | C-12 | 2 | 2 | 958 | \$699,000 | \$711,000 | \$742.17 | 7/14/2016 | 125 | Cash |
| SOLD | Napili/Kahana/Honokowai | Napili Ridge | D1 | 0 | 1 | 380 | \$194,500 | \$185,000 | \$486.84 | 7/8/2016 | 170 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Napili Ridge | D-11 | 0 | 1 | 380 | \$73,000 | \$69,000 | \$181.58 | 7/28/2016 | 103 | Cash |
| SOLD | Napili/Kahana/Honokowai | Napili Ridge | A16 | 1 | 1 | 564 | \$269,000 | \$250,000 | \$443.26 | 7/1/2016 | 212 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Napili Ridge | C-2 | 1 | 1 | 564 | \$89,000 | \$83,000 | \$147.16 | 7/15/2016 | 156 | Cash |
| SOLD | Napili/Kahana/Honokowai | Napili Shores | C220 | 0 | 1 | 448 | \$399,000 | \$377,000 | \$841.52 | 7/12/2016 | 244 | Cash |
| SOLD | Napili/Kahana/Honokowai | Napili Villas | 13-8 | 2 | 2 | 823 | \$445,000 | \$418,000 | \$507.90 | 7/22/2016 | 112 | Conventional |

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| SOLD | Napili/Kahana/Honokowai | Napili Villas | 13-6 | 3 | 2 | 1,236 | \$499,990 | \$490,000 | \$396.44 | 7/29/2016 | 192 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Napili Hau Villages I | 4-202 | 2 | 1 | 646 | \$315,000 | \$300,000 | \$464.40 | 7/5/2016 | 261 | VA |
| SOLD | Napili/Kahana/Honokowai | Noelani | 304 | 3 | 2.5 | 1,195 | \$998,000 | \$900,000 | \$753.14 | 7/8/2016 | 171 | 1031 Exchange |
| SOLD | Napili/Kahana/Honokowai | Papakea Resort I II | D-101 | 1 | 1 | 597 | \$405,000 | \$402,000 | \$673.37 | 7/15/2016 | 207 | PMM 1st |
| SOLD | Napili/Kahana/Honokowai | Pohailani Maui | 308 | 0 | 1 | 395 | \$338,000 | \$328,500 | \$831.65 | 7/6/2016 | 114 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Pohailani Maui | 228 | 2 | 1 | 641 | \$330,000 | \$320,000 | \$499.22 | 7/26/2016 | 76 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Polynesian Shores | 111 | 1 | 1 | 555 | \$429,900 | \$417,000 | \$751.35 | 7/8/2016 | 344 | Conventional |
| SOLD | Napili/Kahana/Honokowai | Sands of Kahana | 354 | 2 | 2 | 1,580 | \$675,000 | \$640,000 | \$405.06 | 7/15/2016 | 65 | Cash |
| SOLD | Napili/Kahana/Honokowai | The Breakers | F-44 | 1 | 1 | 654 | \$330,000 | \$325,000 | \$496.94 | 7/12/2016 | 131 | FHA |
| SOLD | Napili/Kahana/Honokowai | The Breakers | F-22 | 2 | 2 | 1,055 | \$443,900 | \$439,500 | \$416.59 | 7/15/2016 | 140 | Cash |
| SOLD | Napili/Kahana/Honokowai | Valley Isle Resort | 103 | 2 | 2 | 1,040 | \$499,000 | \$437,000 | \$420.19 | 7/15/2016 | 457 | Conventional |

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