SMART MARKETING

Kauai Snapshot

Quarter 3 2015 vs. Quarter 3 2014

		Sales Volume				# of Sales			Median Sales Price		
		Q3 '14	Q3 '15	% change	Q3 '14	Q3 '15	% change	Q3 '14	Q3 '15	% change	
Entire Island	Residential	\$103,389,255	\$135,924,430	31.5%	124	133	7.3 %	\$503,000	\$600,000	19.3 %	
	Vacant Land	\$18,233,002	\$19,709,900	8.1%	42	37	-11.9 %	\$275,000	\$375,000	36.4%	
	Commercial	\$2,250,000	\$5,345,000	137.6 %	3	7	133.3%	\$600,000	\$630,000	5.0%	
	Condominium	\$28,457,903	\$32,703,424	14.9 %	75	79	5.3%	\$326,000	\$390,000	19.6 %	
	Business	\$0	\$375,000		0	1		\$0	\$375,000		
Waimea	Residential	\$3,797,650	\$5,809,500	53.0%	11	13	18.2%	\$350,000	\$391,000	11.7%	
	Vacant Land	\$800,000	\$O		4	0		\$117,500	\$O		
	Commercial	\$0	\$1,325,000		0	2		\$0	\$662,500		
	Condominium	\$365,000	\$O		1	0		\$365,000	\$O		
	Business	\$O	\$O		0	0		\$0	\$O		
Koloa	Residential	\$45,582,000	\$25,093,007	-44.9%	33	25	-24.2%	\$600,000	\$730,000	21.7%	
	Vacant Land	\$8,067,000	\$6,781,000	-15.9%	15	13	-13.3%	\$295,000	\$340,000	15.3%	
	Commercial	\$1,200,000	\$O		1	0		\$1,200,000	\$O		
	Condominium	\$7,178,507	\$9,917,500	38.2%	14	21	50.0%	\$372,500	\$425,000	14.1%	
	Business	\$0	\$0		0	0		\$0	\$O		
Lihue	Residential	\$8,625,000	\$9,412,000	9.1%	13	17	30.8%	\$485,000	\$495,000	2.1%	
	Vacant Land	\$902,000	\$1,440,000	59.6%	4	5	25.0%	\$241,000	\$280,000	16.2%	
	Commercial	\$450,000	\$3,303,000	634.0%	1	3	200.0%	\$450,000	\$805,000	78.9%	
	Condominium	\$3,799,844	\$5,498,424	44.7%	19	24	26.3%	\$210,000	\$197,500	-6.0%	
	Business	\$0	\$O		0	0		\$O	\$O		
Kawaihau	Residential	\$23,669,600	\$29,159,925	23.2%	44	47	6.8%	\$465,000	\$490,000	5.4%	
	Vacant Land	\$2,584,002	\$3,678,900	42.4%	12	10	-16.7%	\$262,500	\$362,500	38.1%	
	Commercial	\$0	\$717,000		0	2		\$O	\$358,500		
	Condominium	\$6,176,925	\$5,083,500	-17.7%	19	11	-42.1%	\$225,000	\$400,000	77.8%	
	Business	\$O	\$375,000		0	1		\$0	\$375,000		
Hanalei	Residential	\$21,715,005	\$66,449,998	206.0%	23	31	34.8%	\$818,000	\$1,150,000	40.6%	
	Vacant Land	\$5,880,000	\$7,810,000	32.8%	7	9	28.6%	\$475,000	\$625,000	31.6%	
	Commercial	\$600,000	\$O		1	0		\$600,000	\$O		
	Condominium	\$10,937,627	\$12,204,000	11.6%	22	23	4.5%	\$467,500	\$515,000	10.2%	
	Business	\$0	\$0		0	0		\$0	\$0		

Source: MLS records

This information has been supplied by third parties and is, therefore, not guaranteed.



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